



27th Annual CIMRO Conference Agenda

Sunday, June 9th, 2019

Time	Event	Location
4:30 – 6:00	Conference Registration	Rooftop Ballroom
6:00 – 9:00	CIMRO Conference Welcome Reception (Families Welcome)	Rooftop Ballroom
During Event	Political Climate and Impact to Industry	Sarah Ferman, Senior Government Relations Representative, American Bankers Association

Monday, June 10th, 2019

Breakfast, General Session and Lunch – Salon 3

Time	Topic	Speaker(s)
7:00 – 8:00	Breakfast & Networking	
8:00 – 8:15	Welcome	Coleen Williams, CIMRO Vice-Chair
8:15 – 9:15	Keynote Speaker	Joan Cleveland, President & CEO, SWBC Life Insurance Company, SLIC Insurance Agency, LLC
9:15 – 10:15	Debt Protection Survey - It was the Best of Times, It was the Worst of Times	Carmen Effron, President, C F Effron Company
10:15 – 10:30	Break	
10:30 – 11:30	Industry Trends / Statistics	Chris Hause, President, Hause Actuarial Solutions
11:30 – 12:30	Ancillary Products and Compliance Management Systems	Cathy Klimek, Senior Counsel, Securian Financial Group
12:30 – 2:00	Lunch - Networking	
2:00-3:00	Debt Protection Program Development	Elaine Pelletier, Senior Vice President & Actuary, The Plateau Group
3:00 – 4:15	Lender Roundtable Moderator: Andrea Bower	Denie' Patrick, Assistant Director of Retail Banking, Great Southern Bank Jim Cochran, Vice President of Retail Experience Vantage Credit Union Jim Stuncard, Vice President Insurance Program, Dollar Bank
4:15-4:30	Wrap Up	Coleen Williams, CIMRO Vice-Chair
6:00	Dinner on Your Own	The Plaza Kansas City

Tuesday, June 11th, 2019

Breakfast and General Session – Salon 3

Time	Topic	Speaker(s)
7:00 – 7:55	Breakfast & Networking	
7:55 – 8:00	Welcome	Coleen Williams, CIMRO Vice-Chair
8:00 – 9:00	Ancillary Product Panel Moderator: Sara Webb	Garen McMilliam, President, SideCars, Inc. Jeff Lipa, Sales Manager, Econocheck Jason Krasula, Head of Distribution, Haven Life Insurance
9:00 – 10:00	Identity Management in a Connected World	Jerry Jensen, Sales Director, Experian
10:00 – 10:15	Break	
10:15 – 11:15	Winning the BATTLE	Donny Ingram, Founder Ingram Management Group
11:15	Wrap up and adjourn	Coleen Williams, CIMRO Vice-Chair

THANK YOU!



InterContinental Hotel – Kansas City, MO